

## LIFEWAVE COMPENSATION PLAN QUALIFICATION SUMMARIES

## **COMMISSION QUALIFICATIONS SUMMARY**

TO EARN	MINIMUM QUALIFICATION
PRODUCT INTRODUCTION BONUS	Must be a LifeWave Distributor.
CYCLE BONUSES	<ul> <li>Must be active (see definition on Cycle Bonus page)</li> <li>Have one personally sponsored active member that is Bronze or above on each leg.</li> <li>Have at least 660 BV on the power leg and 330 BV on the profit leg.</li> </ul>
1 <sup>ST</sup> LEVEL MATCHING BONUS (FOR SILVER RANK DISTRIBUTORS & ABOVE ONLY)	<ul> <li>Must be active with a minimum of 110 PV within 31-day period.</li> <li>For Silver Rank Distributors: have two personally sponsored active members that are Silver or above on each leg.</li> <li>For Gold Rank Distributors or above: have one personally sponsored active member that is at least Silver on each leg.</li> <li>Members that have enrolled as or upgraded to Diamond have enough PV to qualify for matching bonuses for a period of 90 days. They must also meet the other requirements.</li> </ul>
2 <sup>ND</sup> LEVEL MATCHING BONUS (FOR GOLD RANK DISTRIBUTORS & ABOVE ONLY)	<ul> <li>Must be active with a minimum of 110 PV within 31-day period.</li> <li>Have two personally sponsored active members that are at least Silver on each leg.</li> <li>Also, have a minimum of 6 cycles in the paid commission week.</li> <li>Members that have enrolled as or upgraded to Diamond have enough PV to qualify for matching bonuses for a period of 90 days. They must also meet the other requirements.</li> </ul>
<b>3<sup>RD</sup> LEVEL</b> MATCHING BONUS (FOR GOLD RANK DISTRIBUTORS & ABOVE ONLY)	<ul> <li>Must be active with a minimum of 110 PV within 31-day period.</li> <li>Have three personally sponsored active members that are at least Silver on each leg. One Distributor on each leg must qualify for 2nd Level Matching Bonuses.</li> <li>Also, have a minimum of 10 cycles in the paid commission week.</li> <li>Members that have enrolled as or upgraded to Diamond have enough PV to qualify for matching bonuses for a period of 90 days. They must also meet the other requirements.</li> </ul>

The plan may be changed by the company as required.

## **DISTRIBUTOR RANK QUALIFICATIONS**

MANAGER	<ul> <li>Be a Gold Rank Distributor or above</li> <li>Be active with at least 110 PV within 31-day period.</li> <li>Have two personally sponsored active Silver Members or more on each leg</li> </ul>
DIRECTOR	<ul> <li>Be a Gold Rank Distributor or above</li> <li>Be active with at least 110 PV within 31-day period. Have three personally sponsored active Silver Members or more on each leg</li> <li>Have one personally sponsored Distributor who achieves Manager Status on each leg</li> </ul>
SENIOR DIRECTOR	<ul> <li>Achieve all qualifications for Director Status listed above</li> <li>Have two personally sponsored Distributors who achieve Director Status</li> <li>Earn 10,000 BV through line of sponsorship in 31-day period</li> </ul>
EXECUTIVE DIRECTOR	<ul> <li>Achieve all qualifications for Director Status listed above</li> <li>Have two personally sponsored Distributors who achieve Director Status</li> <li>Earn 50,000 BV through line of sponsorship in 31-day period</li> </ul>
PRESIDENTIAL DIRECTOR	<ul> <li>Achieve all qualifications for Director Status listed above</li> <li>Have two personally sponsored Distributors who achieve Director Status</li> <li>Earn 100,000 BV through line of sponsorship in 31-day period</li> </ul>
SENIOR PRESIDENTIAL DIRECTOR	<ul> <li>Achieve all qualifications for Director Status above</li> <li>Have two personally sponsored Distributors who achieve Director Status</li> <li>Earn 200,000 BV through line of sponsorship in 31-day period</li> </ul>

Once a Rank is achieved, a Title is awarded. The Distributor must continue to achieve respective rank in order to earn bonuses specific to rank. Rank is calculated on a weekly basis and a distributor must continue to meet the rank requirements to retain that rank

